## acer

## 2019 Second Quarter Earnings

August 2019

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## Statements of Comprehensive Income - 2Q 2019

| (NT\$ million) | 2 Q 19 |  | 1Q19 |  | QoQ <br> Change | 2 Q 18 |  | YoY <br> Change |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenue | 55,127 | 100\% | 54,703 | 100\% | 0.8\% | 58,476 | 100\% | -5.7\% |
| Realized Gross Profit | 5,934 | 10.8\% | 5,772 | 10.6\% | 2.8\% | 6,432 | 11.0\% | -7.7\% |
| Operating Expenses | 5,370 | 9.7\% | 5,239 | 9.6\% | 2.5\% | 5,524 | 9.4\% | -2.8\% |
| Operating Income | 584 | 1.1\% | 554 | 1.0\% | 5.3\% | 930 | 1.6\% | -37.3\% |
| Non-Operating Income | 22 | 0.0\% | 371 | 0.7\% | -94\% | 256 | 0.4\% | -91\% |
| Profit Before Tax | 605 | 1.1\% | 926 | 1.7\% | -34.6\% | 1,186 | 2.0\% | -49.0\% |
| Profit After Tax | 409 | 0.7\% | 706 | 1.3\% | -42.1\% | 881 | 1.5\% | -54\% |
| EPS (NT\$) | 0.13 |  | 0.23 |  |  | 0.29 |  |  |

Note: Realized Gross Profit includes warranty

## Net Sales and Gross Margin Trend

Net Sales $\quad$ Net Sales(LHS) —Gross Margin
Unit: NT\$ billion


## Operating Income and Operating Margin Trend

Operating Income Unit: NT\$ million
-Operating Income(LHS) —Operating Margin


## Consolidated Balance Sheet

| (NT\$ million) | Jun-19 |  | Mar-19 |  | Jun-18 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cash and cash equivalents | 27,482 | 17\% | 26,468 | 17\% | 30,802 | 20\% |
| Notes \& Accounts receivable | 47,285 | 29\% | 44,408 | 29\% | 44,711 | 29\% |
| Inventories | 45,815 | 28\% | 40,628 | 27\% | 42,308 | 27\% |
| Long-term Investment | 5,603 | 3\% | 5,606 | 4\% | 5,896 | 4\% |
| Property, plant and equipment | 3,713 | 2\% | 3,755 | 2\% | 4,007 | 3\% |
| Intangible asset | 17,467 | 11\% | 17,365 | 11\% | 17,345 | 11\% |
| Total Assets | 161,540 | 100\% | 152,418 | 100\% | 155,924 | 100\% |
| Short-term loan | 527 | 0\% | 408 | 0\% | 1,000 | 1\% |
| Notes \& Accounts payable | 39,637 | 25\% | 35,778 | 23\% | 41,450 | 27\% |
| Total Current Liabilities | 90,626 | 56\% | 82,306 | 54\% | 91,076 | 58\% |
| Long-term loan | 5,814 | 4\% | 3,315 | 2\% | 3,318 | 2\% |
| Total Liabilities | 102,769 | 64\% | 92,325 | 61\% | 97,758 | 63\% |
| Total Shareholders' Equity* | 58,771 | 36\% | 60,092 | 39\% | 58,166 | 37\% |

Notes:

1. Total outstanding common shares: $3,028,187,517$ shares; Book value per share NT\$ 19.14
2. Total Shareholders' Equity includes Non-Controlling Interests

## Revenue Breakdown by Geography

Q2 2019
Q1 2019
Q2 2018


NT\$ 55,127 Million


NT\$ 54,703 Million


NT\$ 58,476 Million
$\square$ Pan Asia Pacific $\quad$ Pan America $\quad$ EMEA
Notes:

1. Pan Asia Pacific includes Asia Pacific, Japan, Taiwan, Hong Kong, and Mainland China.

## Revenue Breakdown by Application

Q2 2019


Q2 2018


NT\$ 55,127 Million

- Others


NT\$ 54,703 Million
Display
Desktop PC


NT\$ 58,476 Million

- Notebook

Notes:

1. NB includes detachable 2-in-1 NB PC.
2. Desktop PC excludes displays.
3. Display includes desktop monitor and projector.
4. Others include servers, android device, service, accessories, and subsidiaries.

## ECP

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