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## 2021 First Quarter Earnings

May 2021

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## Statements of Comprehensive Income-1Q 2021

| (NT\$ million) | 1021 |  | 4 Q 20 |  | QoQ <br> Change | 1020 |  | YoY <br> Change |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenue | 71,555 | 100\% | 82,619 | 100\% | -13\% | 48,855 | 100\% | 46\% |
| Realized Gross Profit | 8,312 | 11.6\% | 9,631 | 11.7\% | -14\% | 4,951 | 10.1\% | 68\% |
| Operating Expenses | 5,535 | 7.7\% | 5,780 | 7.0\% | -4.2\% | 4,956 | 10.1\% | 11.7\% |
| Operating Income | 2,806 | 3.9\% | 3,879 | 4.7\% | -28\% | 19 | 0.0\% | 14667\% |
| Non-Operating Income | 969 | 1.4\% | (647) | -0.8\% | N.A. | 761 | 1.6\% | 27\% |
| Profit Before Tax | 3,776 | 5.3\% | 3,232 | 3.9\% | 17\% | 780 | 1.6\% | 384\% |
| Profit After Tax | 2,743 | 3.8\% | 1,992 | 2.4\% | 38\% | 558 | 1.1\% | 392\% |
| EPS (NT\$) | 0.91 |  | 0.67 |  | 36\% | 0.18 |  | 406\% |

## Note:

[1] Acer's gaming line includes desktops, notebooks, and monitors.
[2] Year-on-year revenue growth for the gaming line ${ }^{[1]}$ was up by $87.6 \%$, for Chromebooks by $141.1 \%$, for commercial notebooks by $87.6 \%$, and for Monitors by $41.8 \%$.

## Net Sales and Gross Margin Trend

Net Sales $\quad$ Net Sales(LHS) —Gross Margin


## Operating Income and Operating Margin Trend

Operating Income Unit: NT\$ million
-Operating Income(LHS) —Operating Margin


## Consolidated Balance Sheet

| (NT\$ million) | Mar-21 |  | Dec-20 |  | Mar-20 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cash and cash equivalents | 34,103 | 19\% | 39,181 | 21\% | 28,209 | 20\% |
| Notes \& Accounts receivable | 51,060 | 28\% | 55,198 | 30\% | 39,612 | 28\% |
| Inventories | 50,444 | 27\% | 42,983 | 23\% | 34,090 | 24\% |
| Long-term Investment | 7,864 | 4\% | 7,118 | 4\% | 5,318 | 4\% |
| Property, plant and equipment | 3,874 | 2\% | 3,866 | 2\% | 3,498 | 2\% |
| Intangible asset | 16,278 | 9\% | 16,293 | 9\% | 16,964 | 12\% |
| Total Assets | 183,522 | 100\% | 183,909 | 100\% | 142,669 | 100\% |
| Short-term loan | 524 | 0\% | 1,047 | 1\% | 6,482 | 5\% |
| Notes \& Accounts payable | 44,526 | 24\% | 49,406 | 27\% | 23,732 | 17\% |
| Total Current Liabilities | 111,654 | 61\% | 110,720 | 60\% | 76,082 | 53\% |
| Long-term loan | 3,417 | 2\% | 3,395 | 2\% | 3,343 | 2\% |
| Total Liabilities | 123,027 | 67\% | 121,967 | 66\% | 86,241 | 60\% |
| Total Shareholders' Equity* | 60,495 | 33\% | 61,942 | 34\% | 56,428 | 40\% |

## Notes:

1. Total outstanding common shares: $3,001,107,538$ shares; Book value per share NT\$ 19.51.
2. Total Shareholders' Equity includes Non-Controlling Interests

## Revenue Breakdown by Geography

## Q1 2020

Q4 2020
Q1 2021


NT\$ 48,855 Million


NT\$ 82,619 Million


NT\$ 71,555 Million

Notes:

1. Pan Asia Pacific includes Asia Pacific, Japan, Taiwan, Hong Kong, and Mainland China.
2. EMEA includes Europe, Middle East and Africa

## Revenue Breakdown by Application

## Q1 2020

## Q4 2020

## Q1 2021



NT\$ 48,855 Million
Others


## NT\$ 82,619 Million

Display
Desktop PC


## NT\$ 71,555 Million

- Notebook

Notes:

1. NB includes detachable 2-in-1 NB PC.
2. Desktop PC excludes displays.
3. Display includes desktop monitor and projector.
4. Others include servers, android device, service, accessories, and subsidiaries.

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