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## 2020 Second Quarter Earnings

August 2020

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## Statements of Comprehensive Income - 2Q 2020

| (NT\$ million) | 2 Q 20 |  | 1020 |  | $\begin{gathered} \text { QoQ } \\ \text { Change } \end{gathered}$ | 2 Q 19 |  | YoY <br> Change |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenue | 65,576 | 100\% | 48,855 | 100\% | 34\% | 55,127 | 100\% | 19\% |
| Realized Gross Profit | 7,138 | 10.9\% | 4,951 | 10.1\% | 44\% | 5,934 | 10.8\% | 20\% |
| Operating Expenses | 5,039 | 7.7\% | 4,956 | 10.1\% | 1.7\% | 5,370 | 9.7\% | -6.2\% |
| Operating Income | 2,127 | 3.2\% | 19 | 0.0\% | 11090\% | 584 | 1.1\% | 264\% |
| Non-Operating Income | (481) | -0.7\% | 761 | 1.6\% | N.A. | 22 | 0.0\% | N.A. |
| Profit Before Tax | 1,646 | 2.5\% | 780 | 1.6\% | 111\% | 605 | 1.1\% | 172\% |
| Profit After Tax | 1,195 | 1.8\% | 558 | 1.1\% | 114\% | 409 | 0.7\% | 192\% |
| EPS (NT\$) | 0.40 |  | 0.18 |  | 122\% | 0.13 |  | 208\% |

## Statements of Comprehensive Income - 6 Month 2020

| (NTS million) | Six months ended Jun 30, 2020 |  | Six months ended Jun 30, 2019 |  | YoY <br> Change |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Revenue | 114,430 | 100.0\% | 109,831 | 100.0\% | 4.2\% |
| Realized Gross Profit | 12,089 | 10.6\% | 11,706 | 10.7\% | 3.3\% |
| Operating Expenses | 9,995 | 8.7\% | 10,609 | 9.7\% | -5.8\% |
| Operating Income | 2,146 | 1.9\% | 1,138 | 1.0\% | 89\% |
| Non-Operating Income | 280 | 0.2\% | 393 | 0.4\% | -29\% |
| Profit Before Tax | 2,426 | 2.1\% | 1,531 | 1.4\% | 58\% |
| Profit After Tax | 1,753 | 1.5\% | 1,115 | 1.0\% | 57\% |
| EPS (NT\$) | 0.58 |  | 0.37 |  | 57\% |

## Net Sales and Gross Margin Trend

Net Sales $\quad$ Net Sales(LHS) —Gross Margin

Unit: NT\$ billion

- Net Sales(LHS) —Gross Margin



## Operating Income and Operating Margin Trend

Operating Income Unit: NT\$ million
-Operating Income(LHS) —Operating Margin


## Consolidated Balance Sheet

| (NT\$ million) | Jun-20 |  | Mar-20 |  | Jul-19 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cash and cash equivalents | 33,719 | 21\% | 28,209 | 20\% | 27,482 | 17\% |
| Notes \& Accounts receivable | 50,445 | 31\% | 39,612 | 28\% | 47,285 | 29\% |
| Inventories | 36,064 | 22\% | 34,090 | 24\% | 45,815 | 28\% |
| Long-term Investment | 6,360 | 4\% | 5,318 | 4\% | 5,603 | 3\% |
| Property, plant and equipment | 3,496 | 2\% | 3,498 | 2\% | 3,713 | 2\% |
| Intangible asset | 16,704 | 10\% | 16,964 | 12\% | 17,467 | 11\% |
| Total Assets | 160,848 | 100\% | 142,669 | 100\% | 161,540 | 100\% |
| Short-term loan | 1,232 | 1\% | 6,482 | 5\% | 527 | 0\% |
| Notes \& Accounts payable | 39,323 | 24\% | 23,732 | 17\% | 39,637 | 25\% |
| Total Current Liabilities | 93,641 | 58\% | 76,082 | 53\% | 90,626 | 56\% |
| Long-term loan | 3,389 | 2\% | 3,343 | 2\% | 5,814 | 4\% |
| Total Liabilities | 103,842 | 65\% | 86,241 | 60\% | 102,769 | 64\% |
| Total Shareholders' Equity* | 57,006 | 35\% | 56,428 | 40\% | 58,771 | 36\% |

Notes:

1. Total outstanding common shares: $3,001,107,538$ shares; Book value per share NT\$ 18.55
2. Total Shareholders' Equity includes Non-Controlling Interests

## Revenue Breakdown by Geography

Q2 2019


Q2 2020


NT\$ 55,127 Million


NT\$ 48,855Million


NT\$ 65,576 Million
$\square$ Pan Asia Pacific $\square$ Pan America $\square$ EMEA

Notes:

1. Pan Asia Pacific includes Asia Pacific, Japan, Taiwan, Hong Kong, and Mainland China.
2. EMEA includes Europe, Middle East and Africa

## Revenue Breakdown by Application

Q2 2019


Q2 2020


NT\$ 55,127 Million
$\square$ Others


NT\$ 48,855 Million
Display
Desktop PC


NT\$ 65,576 Million
$\square$ Notebook

Notes:

1. NB includes detachable 2-in-1 NB PC.
2. Desktop PC excludes displays.
3. Others include servers, android device, service, accessories, and subsidiaries.

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