



2023 AOPEN Investor Conference

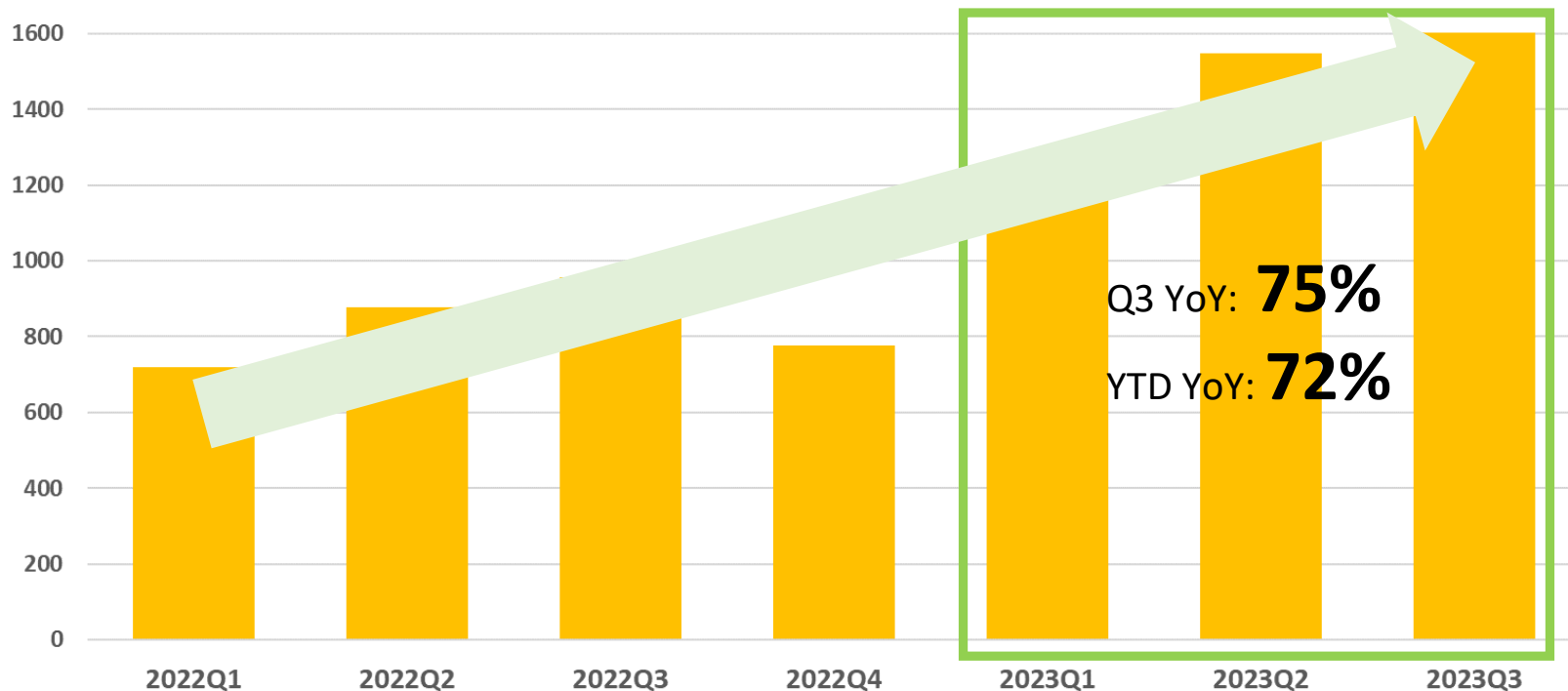
BRIGHT IDEAS CONNECTED

Ken BC Wang

Oct 17, 2023

NT\$M

2022/Q1~2023/Q3 Revenue



Revenue	2022Q1	2022Q2	2022Q3	2022Q4	2023Q1	2023Q2	2023Q3
NT\$ M	719	878	957	776	1,161	1,549	1,676
US\$ M	25.6	29.7	31.4	24.7	38.2	50.4	52.8

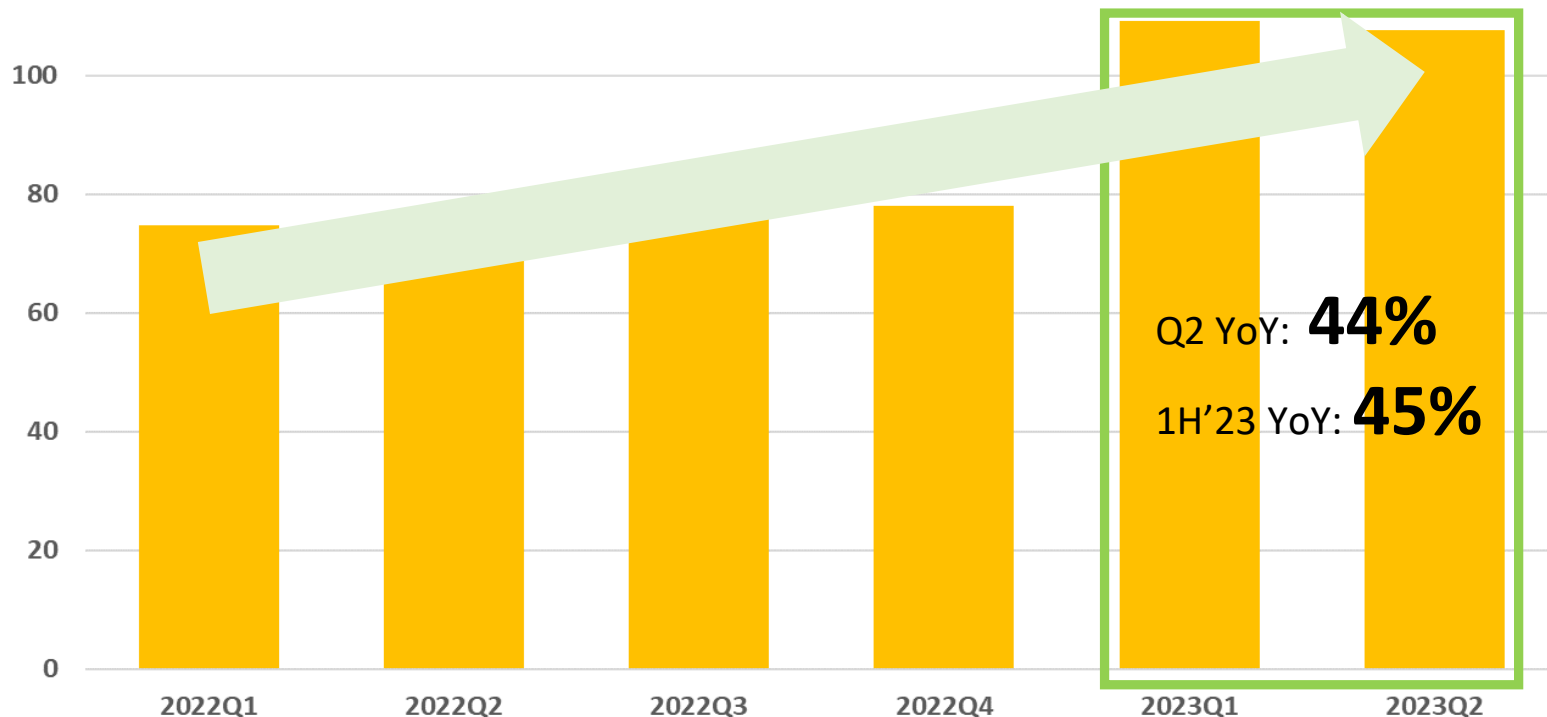
AOPEN

2022: NT \$3,330M

2023 YTD: NT \$4,386M

NT\$M

2022/Q1~2023/Q2 Gross Profit



Gross Profit	2022Q1	2022Q2	2022Q3	2022Q4	2023Q1	2023Q2
NT\$ M	75	75	82	78	109	108
US\$ M	2.66	2.53	2.68	2.49	3.60	3.51

AOPEN

2022 : NT \$309M

2023 H1 : NT \$217M

Extend IPC Product Lineup

Signage / Display Application

- ✓ Retail chain store
- ✓ Facial recognition
- ✓ Airport signage
- ✓ Instore signage
- ✓ Video wall
- ✓ Hospitality check-in
- ✓ Education DWB
(digital whiteboard)



IPC

- Media Player -
- Embedded PC -
- Commercial AIO -
- Health Care -

Vertical Industry PC Application

- ✓ Factory automation
- ✓ EV charging
- ✓ LAN networking
- ✓ Cold chain logistics
- ✓ Wide-temp. &
Wide voltage
- ✓ Edge AI computing
- ✓ Medical solution



Expand IPC Market Segments

Transportation



Smart City



Public Infrastructure

Social & Recreation

Government

Healthcare

Infrastructure Development

Energy & Utilities

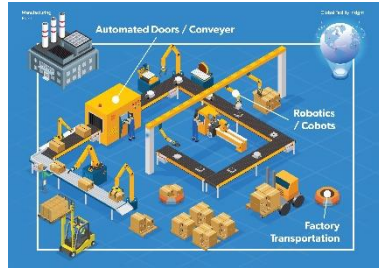
Smart Retail

Education

Manufacture

Essential Consumption

Factory Automation





The Best is yet to come