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**Acer (2353-TW)  
Analyst Debriefing**

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May 20, 2022

14:30-16:00

**Speaker: Jason Chen  
Acer Chairman and CEO**

# Disclaimer

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An aerial view of a small globe centered in the frame. The globe is divided into three main sections: a blue ocean at the bottom, a green grassy landmass in the middle, and a forested area at the top. The grassy area is decorated with white daisies and several blue recycling symbols (a triangle with arrows). The forested area contains various types of trees and rocks. The entire globe is surrounded by a light blue, textured background. Large, vibrant green leaves are scattered around the globe, some appearing to float or fall. There are also numerous small, translucent blue particles and bubbles floating in the air, giving a sense of movement and freshness. The overall aesthetic is clean, modern, and eco-friendly.

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# Recap the Acer Global Press Conference



## Vero series

- Consumer Products
- Commercial Products
- More gadgets & apparels



## Swift 3 OLED

- 14" OLED QHD
- OceanGlass Touchpad



## Predator Helios 300 SpatialLabs Edition

- TrueGame App  
Stereoscopic 3D gaming
- Go App  
2D-to-3D



## SpatialLabs View Pro

- Model Viewer

# Create Value Through ESG

Environmental

**1** ESG is a Good Will

RE 100



EARTHION



**2** Smart Solutions are Greener



**3** Circular Economy



Financial

# 2022 Q1 Financial Results

(NTD M)	Q1'21 Actual	Q1'22 Actual	YoY
<b>Revenue</b>	71,558	78,373	9.5%
<b>GP</b>	8,312	8,853	6.5%
<b>OPEX (excl. other income)</b>	5,535	5,958	7.6%
<b>OI</b>	2,806	2,914	3.8%
<b>PAT</b>	2,743	2,235	-18.5%
<b>GP%</b>	11.6%	11.3%	
<b>OPEX%</b>	7.7%	7.6%	
<b>OI%</b>	3.9%	3.7%	
<b>PAT%</b>	3.8%	2.9%	

Highest Q1  
Revenue in 9 Years

**Supply Chain  
Challenges  
due to  
Lockdowns**

**Russia  
Ukraine  
War**

**US Q1  
GDP -1.4%**

**Japan Q1  
GDP -0.2%**

**Increasing  
Interest Rate**

**Logistics  
Difficulties**

**UK Apr  
Inflation  
9%**

**US Apr  
Inflation  
8.3%**

**EU Apr  
Inflation  
7.4%**

# Market Dynamics Has Changed

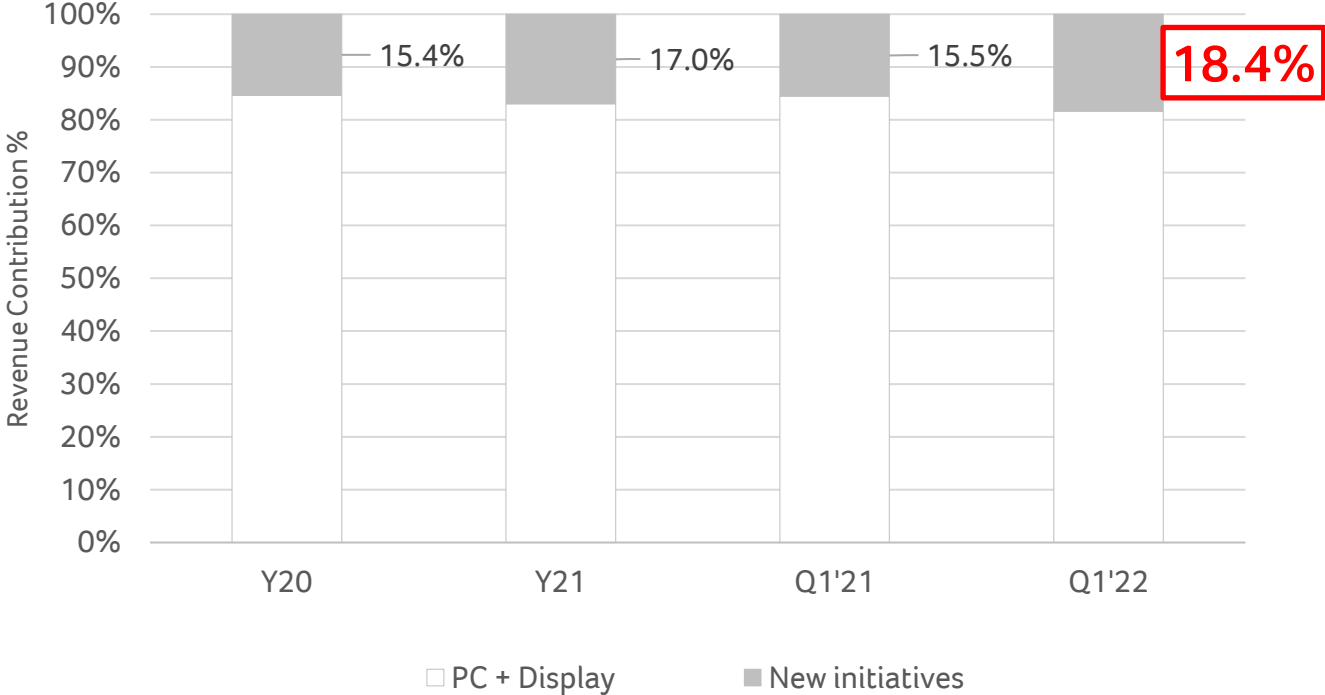
Revenue Results					
(NTD M)	Apr'21	Mar'22	Apr'22	MoM	YoY
Acer	24,950	30,310	19,225	-36.6%	-22.9%

Meanwhile,

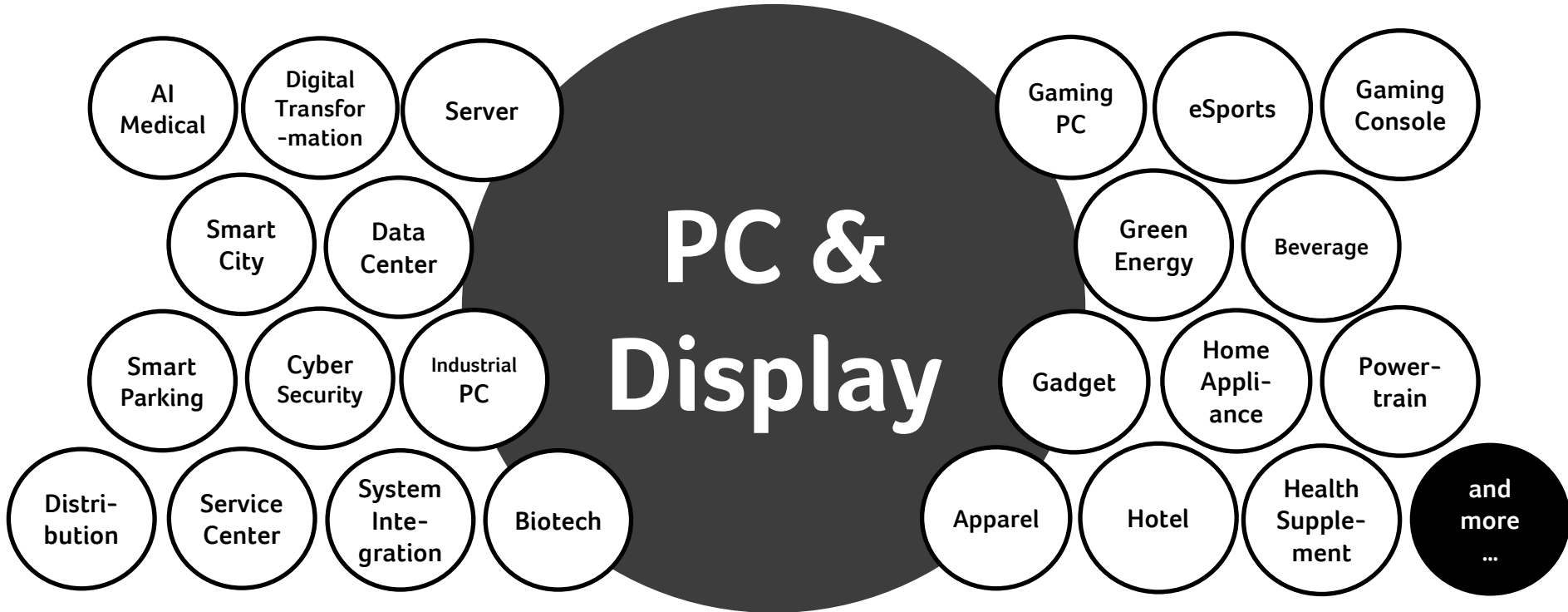
- Commercial NB: +43.9% YoY, YTD +28.5%
- Vero: +6% MoM
- Server (Altos): +114% YoY, +271.7%
- Public listed subsidiaries: YoY 34.7%, YTD 36.5%



# Continue New Business Growth Momentum



# Weather through Industry Dynamics





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**Q & A**