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## Acer 1Q14 Results Summary

May 82014

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## Consolidated Income Statement (QoQ Comparison) (IFRS-comparison base)

| (NT\$ mn) | $1 \mathrm{Q14}$ |  | 4Q13 |  | QoQ <br> Change |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Revenue | 76,724 | 100.0\% | 86,635 | 100.0\% | -11.4\% |
| Realized Gross Profit (inc warranty) | 6,374 | 8.3\% | 966 | 1.1\% | 559.8\% |
| Operating Expenses | 6,247 | 8.1\% | 9,336 | 10.8\% | -33.1\% |
| Operating Income | 127 | 0.2\% | $(8,255)$ | -9.5\% | N.A. |
| Non-Operating Income | 19 | 0.0\% | (99) | -0.1\% | N.A. |
| PBT | 146 | 0.2\% | $(8,355)$ | -9.6\% | N.A. |
| PAT | 1 | 0.0\% | $(7,571)$ | -8.7\% | N.A. |
| EPS (NT\$) | 0.00 |  | (2.78) |  | N.A. |

## Consolidated Income Statement (YoY Comparison) (IFRS-comparison base)

| (NT\$ mn) | 1 Q 14 |  | 1 Q13 |  | YoY Change |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Revenue | 76,724 | 100.0\% | 91,973 | 100.0\% | -16.6\% |
| Realized Gross Profit (inc warranty) | 6,374 | 8.3\% | 7,832 | 8.5\% | -18.6\% |
| Operating Expenses | 6,247 | 8.1\% | 7,804 | 8.5\% | -20.0\% |
| Operating Income | 127 | 0.2\% | 29 | 0.0\% | 337.9\% |
| Non-Operating Income | 19 | 0.0\% | 421 | 0.5\% | -95.5\% |
| PBT | 146 | 0.2\% | 450 | 0.5\% | -67.6\% |
| PAT | 1 | 0.0\% | 515 | 0.6\% | -99.8\% |
| EPS (NT\$) | 0.00 |  | 0.19 |  | -99.8\% |

## Consolidated Revenue and GM Trend



## Consolidated Operating Income



## Consolidated Balance Sheet (QoQ Comparison) (IFRS-comparison base)

| (NT\$ mn) | 1Q14 |  | 4Q13 |  |
| :---: | :---: | :---: | :---: | :---: |
| Current Assets |  |  |  |  |
| Cash and cash equivalents | 42,747 | 23.5\% | 42,984 | 22.6\% |
| Notes \& Accounts receivable | 60,534 | 33.3\% | 62,104 | 32.6\% |
| Financial Assets-Current | 306 | 0.2\% | 382 | 0.2\% |
| Inventories | 28,223 | 15.5\% | 35,566 | 18.7\% |
| Other current assets | 5,849 | 3.2\% | 6,054 | 3.2\% |
| Total Current Assets | 137,659 | 75.8\% | 147,089 | 77.2\% |
| Long-term Investment | 3,410 | 1.9\% | 3,077 | 1.6\% |
| Property, plant and equipment, net | 6,036 | 3.3\% | 6,134 | 3.2\% |
| Intangible asset | 28,819 | 15.9\% | 28,720 | 15.1\% |
| Others | 5,603 | 3.1\% | 5,480 | 2.9\% |
| Total Assets | 181,527 | 100.0\% | 190,500 | 100.0\% |
| Short-term loan | 2,880 | 1.6\% | 2,190 | 1.1\% |
| Notes \& Accounts payable | 45,991 | 25.3\% | 55,218 | 29.0\% |
| Other current liabilities | 54,517 | 30.0\% | 56,280 | 29.5\% |
| Total Current Liabilities | 103,388 | 57.0\% | 113,688 | 59.7\% |
| Total non-current liabilities | 20,488 | 11.3\% | 20,560 | 10.8\% |
| Total Liabilities | 123,876 | 68.2\% | 134,248 | 70.5\% |
| Total Shareholders' Equity | 57,651 | 31.8\% | 56,251 | 29.5\% |

## Consolidated Balance Sheet (YoY Comparison) (IFRS-comparison base)

| (NT\$ mn) | 1 Q14 |  | 1 Q13 |  |
| :---: | :---: | :---: | :---: | :---: |
| Current Assets |  |  |  |  |
| Cash and cash equivalents | 42,747 | 23.5\% | 47,374 | 21.6\% |
| Notes \& Accounts receivable | 60,534 | 33.3\% | 66,983 | 30.5\% |
| Financial Assets-Current | 306 | 0.2\% | 692 | 0.3\% |
| Inventories | 28,223 | 15.5\% | 39,857 | 18.2\% |
| Other current assets | 5,849 | 3.2\% | 7,565 | 3.4\% |
| Total Current Assets | 137,659 | 75.8\% | 162,471 | 74.0\% |
| Long-term Investment | 3,410 | 1.9\% | 3,540 | 1.6\% |
| Property, plant and equipment, net | 6,036 | 3.3\% | 6,584 | 3.0\% |
| Intangible asset | 28,819 | 15.9\% | 39,535 | 18.0\% |
| Others | 5,603 | 3.1\% | 7,310 | 3.3\% |
| Total Assets | 181,527 | 100.0\% | 219,440 | 100.0\% |
| Short-term loan | 2,880 | 1.6\% | 6,353 | 2.9\% |
| Notes \& Accounts payable | 45,991 | 25.3\% | 62,869 | 28.6\% |
| Other current liabilities | 54,517 | 30.0\% | 54,921 | 25.0\% |
| Total Current Liabilities | 103,388 | 57.0\% | 124,143 | 56.6\% |
| Total non-current liabilities | 20,488 | 11.3\% | 18,602 | 8.5\% |
| Total Liabilities | 123,876 | 68.2\% | 142,745 | 65.0\% |
| Total Shareholders' Equity | 57,651 | 31.8\% | 76,696 | 35.0\% |

## IT Product Revenue Breakdown by Geography



$$
\begin{gathered}
\text { Q1, } 2013 \\
\text { US } \$ 2,992 M \\
\text { (NT\$88,506M) }
\end{gathered}
$$




## IT Product Revenue Breakdown



> Q1, 2013
> US $\$ 2,992 \mathrm{M}$
> (NT\$88,506M)


- Notebook
- Tablet

62\%

Others

Notebook

- Tablet
- Display

Desktop
Others

- Display acer


## acer <br> explore beyond limits

## Thank you

