Acer 2Q11
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## Consolidated Income Statement (YoY Comparison)

 (R.O.C. GAAP-comparison base)| (NT\$ mn) | 2Q11 |  | 2Q10 | YoY <br> Change |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Revenue | $\mathbf{1 0 2 , 0 9 1}$ | $100.0 \%$ | $\mathbf{1 5 0 , 2 6 2}$ | $100.0 \%$ | $-32.1 \%$ |
| Gross Profit | 3,161 | $3.1 \%$ | $\mathbf{1 5 , 0 4 8}$ | $10.0 \%$ | $-79.0 \%$ |
| Operating Expenses | $\mathbf{1 0 , 2 4 8}$ | $10.0 \%$ | $\mathbf{1 0 , 9 1 0}$ | $7.3 \%$ | $-6.1 \%$ |
| Operating Income | $\mathbf{( 7 , 0 8 7 )}$ | $-6.9 \%$ | $\mathbf{4 , 1 3 8}$ | $2.8 \%$ | $-271.3 \%$ |
|  |  |  |  |  |  |
| Non-Operating Income | $\mathbf{( 5 1 0 )}$ |  | 336 |  |  |
|  |  |  |  |  |  |
| PBT | $(7,598)$ | $-7.4 \%$ | $\mathbf{4 , 4 7 4}$ | $3.0 \%$ | $-269.8 \%$ |
| PAT | $\mathbf{( 6 , 7 8 9 )}$ | $-6.6 \%$ | $\mathbf{3 , 6 2 6}$ | $2.4 \%$ | $-287.2 \%$ |
| EPS (NT\$) | $\mathbf{( 2 . 5 7 )}$ |  | $\mathbf{1 . 3 7}$ |  |  |

## Consolidated Income Statement (QoQ Comparison)

 (R.O.C. GAAP-comparison base)| (NT\$ mn) | 2 Q11 |  | 1Q11 | QoQ <br> Change |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Revenue | $\mathbf{1 0 2 , 0 9 1}$ | $100.0 \%$ | $\mathbf{1 2 7 , 7 9 9}$ | $100.0 \%$ | $-20.1 \%$ |
| Gross Profit | 3,161 | $3.1 \%$ | $\mathbf{1 3 , 2 1 3}$ | $10.3 \%$ | $-76.1 \%$ |
| Operating Expenses | $\mathbf{1 0 , 2 4 8}$ | $10.0 \%$ | $\mathbf{1 1 , 2 8 4}$ | $8.8 \%$ | $-9.2 \%$ |
| Operating Income | $\mathbf{( 7 , 0 8 7 )}$ | $-6.9 \%$ | $\mathbf{1 , 9 2 9}$ | $1.5 \%$ | $-467.4 \%$ |
|  |  |  |  |  |  |
| Non-Operating Income | $\mathbf{( 5 1 0 )}$ |  | $\mathbf{1 4 3 5}$ |  |  |
|  |  |  |  |  |  |
| PBT | $\mathbf{( 7 , 5 9 8 )}$ | $-7.4 \%$ | $\mathbf{1 , 4 9 4}$ | $1.2 \%$ | $-608.6 \%$ |
| PAT | $\mathbf{( 6 , 7 8 9 )}$ | $-6.6 \%$ | $\mathbf{1 , 1 8 5}$ | $0.9 \%$ | $-672.9 \%$ |
| EPS (NT\$) | $\mathbf{( 2 . 5 7 )}$ |  | $\mathbf{0 . 4 5}$ |  |  |

## Consolidated Revenue and GM Trend



## Consolidated Operating Income



## Consolidated Balance Sheet (YoY Comparison)

| (NT\$ mn) | 2Q11 | 2Q10 |  |  |
| :--- | ---: | ---: | ---: | ---: |
| Current Assets |  |  |  |  |
| Cash and cash equivalence | $\mathbf{5 0 , 5 6 7}$ | $20.0 \%$ | $\mathbf{2 5 , 3 1 5}$ | $9.0 \%$ |
| Notes \& Account receivable | $\mathbf{8 7 , 9 8 5}$ | $34.8 \%$ | $\mathbf{1 2 2 , 0 1 9}$ | $43.6 \%$ |
| Financial Assets-Current | $\mathbf{3 6 9}$ | $0.1 \%$ | $\mathbf{1 , 5 0 0}$ | $0.5 \%$ |
| Inventory | $\mathbf{4 3 , 1 9 1}$ | $17.1 \%$ | $\mathbf{6 0 , 4 0 2}$ | $21.6 \%$ |
| Others | $\mathbf{1 7 , 2 1 9}$ | $6.8 \%$ | $\mathbf{1 4 , 3 0 9}$ | $5.1 \%$ |
| Total Current Assets | $\mathbf{1 9 9 , 3 3 0}$ | $78.8 \%$ | $\mathbf{2 2 3 , 5 4 5}$ | $79.9 \%$ |
| Long-term Investment | $\mathbf{5 , 6 2 5}$ | $2.2 \%$ | $\mathbf{7 , 8 8 6}$ | $2.8 \%$ |
| Property, plant and equipment, net | $\mathbf{6 , 9 1 1}$ | $2.7 \%$ | $\mathbf{8 , 5 6 7}$ | $3.1 \%$ |
| Intangible asset | $\mathbf{3 5 , 5 4 0}$ | $14.0 \%$ | $\mathbf{3 4 , 5 9 6}$ | $12.4 \%$ |
| Others | $\mathbf{5 , 6 6 5}$ | $2.2 \%$ | $\mathbf{5 , 3 0 0}$ | $1.9 \%$ |
| Total Asset | $\mathbf{2 5 3 , 0 7 1}$ | $100.0 \%$ | $\mathbf{2 7 9 , 8 9 4}$ | $100.0 \%$ |
| Short-term borrowings | $\mathbf{5 9 0}$ | $0.2 \%$ | $\mathbf{4 , 4 0 8}$ | $1.6 \%$ |
| Account payable | $\mathbf{7 1 , 5 4 9}$ | $28.3 \%$ | $\mathbf{9 0 , 5 8 1}$ | $32.4 \%$ |
| Other current liabilities | $\mathbf{8 6 , 9 9 0}$ | $34.4 \%$ | $\mathbf{8 1 , 3 2 8}$ | $29.1 \%$ |
| Total Current Liabilities | $\mathbf{1 5 9 , 1 3 0}$ | $62.9 \%$ | $\mathbf{1 7 6 , 3 1 7}$ | $63.0 \%$ |
| Long-term Debt | $\mathbf{1 3 , 2 9 6}$ | $5.3 \%$ | $\mathbf{9 , 2 9 8}$ | $3.3 \%$ |
| Total Liabilities | $\mathbf{1 7 6 , 5 7 6}$ | $69.8 \%$ | $\mathbf{1 9 1 , 5 2 8}$ | $68.4 \%$ |
| Total Shareholders' Equity | $\mathbf{7 6 , 4 9 5}$ | $30.2 \%$ | $\mathbf{8 8 , 3 6 6}$ | $31.6 \%$ |

## Consolidated Balance Sheet (QoQ Comparison)

| (NT\$ mn) | 2Q11 | $\mathbf{1 Q 1 1}$ |  |  |
| :--- | ---: | ---: | ---: | ---: |
| Current Assets |  |  |  |  |
| Cash and cash equivalence | $\mathbf{5 0 , 5 6 7}$ | $20.0 \%$ | $\mathbf{5 0 , 8 0 9}$ | $18.9 \%$ |
| Notes \& Account receivable | $\mathbf{8 7 , 9 8 5}$ | $34.8 \%$ | $\mathbf{1 0 9 , 4 2 1}$ | $40.8 \%$ |
| Financial Assets-Current | $\mathbf{3 6 9}$ | $0.1 \%$ | 367 | $0.1 \%$ |
| Inventory | $\mathbf{4 3 , 1 9 1}$ | $17.1 \%$ | $\mathbf{3 8 , 1 2 7}$ | $14.2 \%$ |
| Others | $\mathbf{1 7 , 2 1 9}$ | $6.8 \%$ | $\mathbf{1 4 , 7 6 0}$ | $5.5 \%$ |
| Total Current Assets | $\mathbf{1 9 9 , 3 3 0}$ | $78.8 \%$ | $\mathbf{2 1 3 , 4 8 5}$ | $79.6 \%$ |
| Long-term Investment | $\mathbf{5 , 6 2 5}$ | $2.2 \%$ | $\mathbf{6 , 1 9 6}$ | $2.3 \%$ |
| Property, plant and equipment, net | $\mathbf{6 , 9 1 1}$ | $2.7 \%$ | $\mathbf{6 , 9 4 3}$ | $2.6 \%$ |
| Intangible asset | $\mathbf{3 5 , 5 4 0}$ | $14.0 \%$ | $\mathbf{3 6 , 3 0 2}$ | $13.5 \%$ |
| Others | $\mathbf{5 , 6 6 5}$ | $2.2 \%$ | $\mathbf{5 , 3 8 4}$ | $2.0 \%$ |
| Total Asset | $\mathbf{2 5 3 , 0 7 1}$ | $100.0 \%$ | $\mathbf{2 6 8 , 3 1 0}$ | $100.0 \%$ |
| Short-term borrowings | $\mathbf{5 9 0}$ | $0.2 \%$ | $\mathbf{1 , 5 1 1}$ | $0.6 \%$ |
| Account payable | $\mathbf{7 1 , 5 4 9}$ | $28.3 \%$ | $\mathbf{7 5 , 1 5 4}$ | $28.0 \%$ |
| Other current liabilities | $\mathbf{8 6 , 9 9 0}$ | $34.4 \%$ | $\mathbf{7 0 , 3 0 3}$ | $26.2 \%$ |
| Total Current Liabilities | $\mathbf{1 5 9 , 1 3 0}$ | $62.9 \%$ | $\mathbf{1 4 6 , 9 6 7}$ | $54.8 \%$ |
| Long-term Debt | $\mathbf{1 3 , 2 9 6}$ | $5.3 \%$ | $\mathbf{1 9 , 5 7 1}$ | $7.3 \%$ |
| Total Liabilities | $\mathbf{1 7 6 , 5 7 6}$ | $69.8 \%$ | $\mathbf{1 7 1 , 8 6 2}$ | $64.1 \%$ |
| Total Shareholders' Equity | $\mathbf{7 6 , 4 9 5}$ | $30.2 \%$ | $\mathbf{9 6 , 4 4 7}$ | $35.9 \%$ |

## IT Product Revenue Breakdown by Geography



Note: (a) Asia Pacific excluding Greater China (Taiwan, HK, and Mainland China) (b) EMEA stands for Europe, Middle East and Africa

IT Product Revenue Breakdown
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Note: Others include servers, projector and IA products

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## Thank You

